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Defendants.

) Case No.: 09CV2473-AJB(BGS)  
)  
) Assigned to Hon. Anthony J. Battaglia  
)  
) **FLSA PLAINTIFFS' AMENDED**  
) **OPPOSITION TO DEFENDANT COSTCO**  
) **WHOLESALE CORPORATION'S**  
) **MOTION FOR PARTIAL SUMMARY**  
) **JUDGMENT**  
)  
) *[Filed Concurrently with Declaration of*  
) *Thomas J. Henderson and Declaration of*  
) *Richard Drogin, Ph.D ]*  
)  
) Date: August 31, 2012  
) Time: 1:30 p.m.  
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1     **I.     INTRODUCTION**

2             Costco fails to show it is entitled to partial summary judgment against the 1,718  
3     Plaintiffs who seek overtime pay under the Fair Labor Standards Act (“FLSA”) for time spent  
4     waiting to be let out of Costco premises after closing shifts. Costco’s motion (Doc. No. 157)  
5     does not satisfy Federal Rule of Civil Procedure 56 because it rests on miscalculations.  
6     Genuine disputes of material fact persist because Costco uses erroneous methods to compute  
7     both its overtime liabilities and statutory credits. The Court should deny the motion in full.

8             First, Costco understates the amounts it may owe to Plaintiffs by omitting “overtime  
9     gap time”—hours of unpaid work, up to a total of 40 hours, in weeks for which a Plaintiff is  
10    owed overtime for working more than 40 hours. Unpaid gap time is an integral part of the  
11    overtime violation in these circumstances, and an award of regular pay for overtime gap hours  
12    is integral to the remedy.

13            Further, Costco miscalculates the FLSA credits by using an aggregate method—  
14    deducting *all* of the net premium-rate payments it made to each Plaintiff during the entire  
15    damages period from the overtime pay that Costco may owe to that Plaintiff in this case.<sup>1</sup> The  
16    aggregate or cumulative method has been adopted by only a small minority of the courts that  
17    have examined it. A majority of those courts—including the Sixth and Seventh Circuits and  
18    district courts in five other jurisdictions—as well as the Department of Labor say that  
19    employers can use FLSA credits only to offset overtime liabilities for the same workweeks.  
20    The text, purposes, legislative history, and administrative interpretation of the FLSA all support  
21    the majority rule over Costco’s approach. Allowing employers to stockpile FLSA credits to  
22    offset overtime liabilities incurred at distant times contravenes the FLSA’s express goal of  
23    ensuring that workers receive prompt and correct payment for each workweek.

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24  
25            <sup>1</sup> Costco posits the alleged *maximum* amounts that it could owe to each of the 37 Deposed  
26    Plaintiffs, based on each Plaintiff’s deposition testimony about how often and how long they  
27    were delayed by lockdowns, and their highest hourly wage rates. *See* Def.’s Mem. at 6-7, 10-  
28    11 (Doc. No. 157-1).

1           This Court, per Judge Huff, adopted the minority, aggregate method of applying  
2 FLSA credits to particular individuals in this case in November 2010 (Doc. No. 92). The Court  
3 should take the present opportunity to correct the November 2010 ruling, because (1) the  
4 question presented is purely legal; (2) the Court's prior ruling is reversible error (as shown  
5 below, the Court cited three appellate decisions whose holdings do not support this Court's  
6 result); (3) the issue will affect the claims of hundreds of Plaintiffs, not only the Deposed  
7 Plaintiffs; and (4) the weight of persuasive authority on this issue has grown further in  
8 Plaintiffs' favor since the November 2010 ruling. *See Gilmer v. Alameda-Contra Costa Transit*  
9 *Dist.*, No. C08-05186 2011 U.S. Dist. LEXIS 126845, \*36 (N.D. Cal. Nov. 2, 2011) ("[FLSA  
10 o]ffsets must be calculated on a weekly basis and may not be aggregated over the entire period  
11 of the suit."); *Rudy v. City of Lowell*, 777 F. Supp. 2d 255, 262 (D. Mass. 2011) ("[T]he  
12 plaintiffs' damages for unpaid overtime should be calculated on a workweek basis and any  
13 offsets pursuant to § 207(h)(2) should be attributed only to the singular workweeks in which  
14 both premiums and overtime were earned.").

15           Plaintiffs' damages expert, Richard Drogin, shows that if one starts with Costco's  
16 hypothetical maximum damages for each of the 37 Deposed Plaintiffs and correctly applies the  
17 FLSA credits only when, and to the extent, there are overtime liabilities to offset in the same  
18 workweeks, Costco's net liabilities increase substantially over its own calculations, and only  
19 two Deposed Plaintiffs have no net claims. Dr. Drogin also shows that if the Deposed  
20 Plaintiffs' damages are calculated using certain reasonable estimates of the amount of waiting  
21 time they endured, and the FLSA credits are properly applied, Costco has liabilities to all but  
22 two Deposed Plaintiffs and substantial liability to several.

23           The Court need not and should not make definitive rulings at this time as to any  
24 Plaintiff's damages. The Court should, instead, deny Costco's motion in substantial part<sup>2</sup> on the  
25

26  
27           <sup>2</sup> Plaintiffs do not contest Costco's statute-of-limitations defense against Plaintiff Jiennette  
28 Jackson. *See* Def.'s Mem. at 17.



1 grounds that methodological errors prevent Costco from showing the absence of genuine  
2 disputes of material fact.

## 3 **II. COUNTERSTATEMENTS OF THE CASE**

4 Costco's memorandum (Doc. No. 157-1) contains two subtle but genuine misstatements  
5 of fact. Neither is material to the ostensible subject of the motion—FLSA credits—but  
6 Plaintiffs respond to the misstatements here out of an abundance of caution.

7 *First*, Costco errs in saying that the Plaintiffs base their FLSA Claims on a narrowly  
8 defined “till-pull policy.” Def.’s Mem. at 3 (quoting nothing). The term “till-pull” does not  
9 appear in Plaintiffs’ complaint (Doc No. 96-1), or in their 2010 class-certification motion (Doc.  
10 No. 95), memorandum (Doc. No. 95-1), or reply (Doc. No. 102).

11 Instead, Plaintiffs have consistently traced their lost wages to Costco’s centralized  
12 policy of *confining employees in warehouses after closing*—the “Lockdown Policy.” *See* Pls.’  
13 Mem. ISO Class Cert. at 5-8 (Doc. No. 95-1). Consistent with this, the notice sent to potential  
14 FLSA Plaintiffs in March 2011 described the FLSA claims as arising “because managers  
15 ‘locked down’ warehouses during cash register and jewelry pulls.” (Doc. No. 112-2.) Because  
16 the ‘lockdown’ continued from the closing until all employees left the warehouse, Plaintiffs  
17 whose shifts ended after the register and jewelry pulls *ended* also were held in lockdowns  
18 without pay. Their managers, due to other closing tasks, did not promptly perform security  
19 checks and unlock the door to permit those employees to leave.<sup>3</sup> Although those Plaintiffs were  
20 not, strictly speaking, delayed on those nights by “till pulls,” they were delayed without pay as  
21 a direct result of Costco’s Lockdown Policy and are owed compensation for that time.

22 *Second*, Costco exaggerates in claiming that the Deposed Plaintiffs “gave highly  
23 individualized accounts of alleged delays.” Def.’s Mem. at 5. Indeed, even the transcript  
24 excerpts filed by Costco reveal that the testimony was fundamentally consistent: All of the  
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27 <sup>3</sup> *See, e.g.*, Henderson Dec. at ¶ 2, Chesney Dep. 52:23-54:13; McNamara Dep. 76:9-24;  
28 Cunningham Dep. 79:15-80:24; Peterson Dep. 13:1-14:21; Schweitzer Dep. 102:18-103:15.

1 deponents experienced the *same* Lockdown Policy (which Costco denies even *existed*) at the  
2 *same* general times of night and for times within the *same* relatively narrow range. Differences  
3 in the amounts of unpaid overtime Plaintiffs worked—*i.e.* differences in their *damages*—result  
4 from a variety of factors affecting the lockdowns. Such variations in damages have no bearing  
5 on this motion, or on Costco’s pending decertification motion (Doc. No. 146). *See, e.g.,*  
6 *Gilmer*, 2011 U.S. Dist. LEXIS 126845 at \*16 (“The differences that [defendant] has identified  
7 simply relate to damages. Variations in damages awards do not justify decertification of this  
8 collective action.”); *Wren v. RGIS Inventory Specialists*, 256 F.R.D. 180, 213 (N.D. Cal. 2009)  
9 (denying motion to decertify FLSA collective action for donning claims, given evidence of  
10 common employer policy and common defenses).

### 11 **III. THE COURT SHOULD DENY THE MOTION**

#### 12 **A. Rule 56 Standards**

13 Costco, as the movant, bears the burden to show that it is entitled to partial judgment as  
14 a matter of law and that "there is [no] genuine issue for trial." *Balint v. Carson City*, 180 F.3d  
15 1047, 1054 (9th Cir. 1999) (en banc); *see* Fed. R. Civ. P. 56(c). The parties may rely only on  
16 evidence whose contents would be admissible at trial. *See Fraser v. Goodale*, 342 F.3d 1032,  
17 1036-37 (9th Cir. 2003). The Court must construe all facts supported by the record in the light  
18 most favorable to Plaintiffs, the nonmovants. *See Matsushita Elec. Indus. v. Zenith Radio*  
19 *Corp.*, 475 U.S. 574, 587 (1986). The Court is not bound by the prior ruling concerning the  
20 timing of FLSA credits, as "[a]ll rulings of a trial court are subject to revision at any time  
21 before the entry of judgment." *United States v. Smith*, 389 F.3d 944, 949 (9th Cir. 2004); *see*  
22 Fed. R. Civ. P. 54(b).

#### 23 **B. Costco Owes Deposed Plaintiffs for Unpaid “Overtime Gap Time.”**

24 The first problem with Costco’s calculations of its net liabilities to the 37 Deposed  
25 Plaintiffs is that Costco underestimates what it owes those Plaintiffs by omitting compensable  
26  
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28

1 “overtime gap time.”<sup>4</sup> When an employee works more than 40 hours in a week, but is paid for  
2 fewer than 40 hours, the employee can recover, in an FLSA action, the unpaid straight-time pay  
3 up to 40 hours (the “gap time”) as well as the unpaid overtime pay. *See Donovan v.*  
4 *Crisostomo*, 689 F.2d 869, 876 n.14 (9th Cir. 1982) (citing 29 C.F.R. § 778.315 (“[E]xtra  
5 compensation for the excess hours of overtime work . . . cannot be said to have been paid to an  
6 employee unless all the straight time compensation due him for the nonovertime hours . . . has  
7 been paid.”)); *see also Gilmer*, 2011 U.S. Dist. LEXIS 126845 at \*39 (citing *Donovan* and  
8 awarding “unpaid travel time at the straight time rate of pay, incurred before [plaintiffs] have  
9 worked forty hours, in those weeks when they are owed overtime damages for travel time . . . in  
10 a work week in excess of forty hours”).<sup>5</sup>

11 Plaintiffs’ expert, Dr. Drogin, has corrected Costco’s overtime-gap-time error with  
12 respect to the 37 Deposed Plaintiffs.<sup>6</sup> The resulting damages estimates are not directly  
13 comparable to the estimates of Costco’s declarant, Ed Hong: The two models cover different  
14 claim periods and assume different amounts of unpaid work, among other differences.<sup>7</sup> But  
15 Costco bears the burden to show the absence of material disputes of fact, and it cannot do so  
16 with respect to its liabilities to the Deposed Plaintiffs, due to this methodological error.

17 **C. Costco Miscalculates the FLSA Credits.**

18 Whereas the overtime-gap-time error affects only Costco’s calculations of liabilities to  
19 the 37 Deposed Plaintiffs”—the only Plaintiffs for whom it calculated damages— Costco’s use  
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22 <sup>4</sup> As defined, the columns in Ed Hong’s damages table exclude overtime gap time. *See Hong*  
23 Decl. ¶ 15 and Exh. 1 (Doc. No. 157-5 at 465-66, 469).

24 <sup>5</sup> *Cf. Adair*, 185 F.3d at 1062 & n.6 (defining “pure gap time”—unpaid straight time for  
25 weeks when the employee was paid at least minimum wage and worked *no* overtime—and  
26 noting “it is not clear” that the FLSA permits recovery for pure gap time).

27 <sup>6</sup> *See Drogin Dec.* at ¶ 7, Exh. 1, Table 2, column D.

28 <sup>7</sup> *See id.* at 3 n.8.

1 of the erroneous FLSA credit methodology infects its credit calculations for all 1,718 FLSA  
2 Plaintiffs.

### 3 **1. Background on FLSA Credits**

4 Congress enacted the FLSA in 1938 “to protect all covered workers from substandard  
5 wages and oppressive working hours.” *Barrentine v. Arkansas-Best Freight Sys., Inc.*, 450 U.S.  
6 728, 739 (1981); *Adair v. City of Kirkland*, 185 F.3d 1055, 1059 (9th Cir. 1999). Central to the  
7 Act is the requirement to pay covered hourly employees “at a rate not less than one and one-  
8 half the [employee’s] regular rate” for hours worked over 40 per week. 29 U.S.C. § 207(a)(1).  
9 Further, courts have endorsed the Department of Labor’s interpretive regulation stating the  
10 “general rule . . . that overtime compensation earned in a particular workweek must be paid on  
11 the regular pay day for the period in which such workweek ends,” or as soon as practicable  
12 thereafter. 29 C.F.R. § 778.106; *see, e.g., Singer v. City of Waco*, 324 F.3d 813, 828 (5th Cir.  
13 2003) (quoting § 778.106); *Herman v. Fabri-Centers of Am., Inc.*, 308 F.3d 580, 589 (6th Cir.  
14 2002) (same); *Howard v. City of Springfield*, 274 F.3d 1141, 1145 (7th Cir. 2001) (same); *see*  
15 *also Brooklyn Sav. Bank v. O’Neill*, 324 U.S. 697, 704, 709 n.20 (1945) (“The necessity of  
16 prompt payment to workers of wages has long been recognized by Congress as well as state  
17 legislatures.”); *Biggs v. Wilson*, 1 F.3d 1537, 1539 (9th Cir. 1993) (holding that late payment  
18 violated minimum wage requirement of 29 U.S.C. § 206(a)).

19 Costco’s motion invokes the FLSA’s “credits” provision: “Extra compensation paid as  
20 described in paragraphs (5), (6) and (7) of subsection (e) of this section shall be creditable  
21 toward overtime compensation payable pursuant to this section.” *Id.* § 207(h)(2). As relevant  
22 here, creditable extra compensation includes (1) premium pay for hours worked in excess of an  
23 ordinary workday or workweek, *see id.* § 207(e)(5), and (2) premium pay at at least 1.5 times  
24 “the rate established in good faith for like work performed in nonovertime hours on other  
25 days,” for hours worked on “Sundays, holidays, or regular days of rest or on the sixth or  
26 seventh day of the workweek.” *See id.* § 207(e)(6); *see also Bilaris v. Wacker Siltronic Corp.*,

370 F.3d 901, 914 n.19 (9th Cir 2004) (dictum explaining credits).<sup>8</sup> Allowing employers to offset overtime liabilities with other forms of extra compensation avoids the perceived problem of “overtime on overtime,” *i.e.*, two types of premium pay for the same hours. *See Moss v. Hawaiian Dredging Co.*, 187 F.2d 442, 443 (9th Cir. 1951).

Costco purports to calculate its FLSA credits against its potential liabilities to every FLSA Plaintiff. Costco claims as credits (1) *all* extra compensation *cumulatively* paid to a Plaintiff during the Claim Period that allegedly qualifies as “creditable” under 29 U.S.C. § 207(e)(5)-(7), *minus* (2) *all* of the overtime pay that Costco admittedly owed the Plaintiff under the FLSA for the same period.<sup>9</sup> When—as is the case for 29 of the 37 Deposed Plaintiffs—the difference between those two cumulative totals allegedly exceeds the amount that Costco posits as its maximum potential liability to a Plaintiff in this case, Costco asserts it has no liability to that Plaintiff. When Costco’s potential liabilities exceed the credits Costco has calculated, or—as is true for the 1,681 Non-Deposed FLSA Plaintiffs—Costco does not know its potential liabilities, Costco asks the Court to rule only that it is entitled to the credits it has calculated. *See* Def.’s Mem. at 1-2, 8-16.

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<sup>8</sup> Plaintiffs do not dispute that the types of premium pay that Costco pays and identifies as creditable are creditable. *See* Def.’s Mem. at 8-9.

<sup>9</sup> *See* Def.’s Mem. at 10 & n.22; Hong Decl. ¶ 16 (Doc. No. 157-5 at 466). For a simple example, consider a four-week damages period. An employee works one hour of unpaid FLSA overtime in each of the first three weeks, then works no overtime in the fourth week, but receives the equivalent of three hours of overtime pay for working long days and Sunday in week four. Using Costco’s method, the three creditable hours of premium pay in the final week entirely offset the employer’s liabilities for the preceding weeks. Using the majority method, there would be no offset against the liability in week four from the first three weeks.

1                   **2.       The Great Weight of Authority Limits Extra-Compensation Credits**  
2                   **to the Workweeks in Which They Accrued.**

3           A solid and growing majority of authorities reject the practice of aggregation of FLSA  
4 credits across work periods. The Sixth and Seventh Circuits, federal district courts in five other  
5 jurisdictions, and the Labor Department, which enforces the FLSA,<sup>10</sup> have all concluded  
6 instead that employers may credit extra compensation against overtime liabilities only if the  
7 extra compensation and the liability are for the same workweek. *See Fabri-Centers*, 308 F.3d at  
8 589-92 (“[P]remium credits allowed by § 207(h)(2) should be limited to the same workweek or  
9 work period in which these premiums were paid.”)<sup>11</sup>; *Howard*, 274 F.3d at 1148-49  
10 (“[P]remium pay credits should only offset overtime liabilities that accrued in the same  
11 period.”); *Rudy*, 777 F. Supp. 2d at 262; *Gilmer*, 2011 U.S. Dist. LEXIS 126845 at \*36; *Conzo*  
12 *v. City of N.Y.*, 667 F. Supp. 2d 279, 291 (S.D.N.Y. 2009); *Scott v. City of N.Y.*, 592 F. Supp. 2d  
13

14 \_\_\_\_\_  
15 <sup>10</sup>       Plaintiffs also have obtained an expert opinion from former United States Department  
16 of Labor, Wage and Hour Division Compliance Officer and Assistant District Director Brian  
17 Farrington on whether, according to the standards applied by the U.S. Department of Labor, Wage  
18 and Hour Division (“USDOL/WH”), overtime premiums paid to employees such as plaintiffs in  
19 some workweeks, which may have been more than the amount of overtime compensation required  
20 by the FLSA, may be credited against FLSA overtime due in other workweeks. Mr. Farrington’s  
21 analysis and conclusions regarding the position that the Wage and Hour Division would take is set  
22 forth in his report, Henderson Decl. at ¶3, Exhibit 8, at pp. 31-35. Mr. Farrington concludes, at p.  
23 36, that,

24           if USDOL/WH found that defendant had paid overtime compensation which qualified for  
25 exclusion from the regular rate of pay under Sections 7(e)(5) – (7), and for credit against  
26 statutory overtime due under Section 7(h), the agency would only allow such credit in the  
workweeks in which the 7(e)(5) – (7) overtime was worked.

27       <sup>11</sup> The Secretary of Labor was the plaintiff in *Fabri-Centers* and advocated successfully for  
28 the workweek-by-workweek method.

1 475, 485 (S.D.N.Y. 2008); *Bell v. Iowa Turkey Growers Coop.*, 407 F. Supp. 2d 1051, 1063  
2 (S.D. Iowa 2006); *Nolan v. City of Chicago*, 125 F. Supp. 2d 324, 332 (N.D. Ill. 2000); *Reich*  
3 *v. Southern N.E. Telecom. Corp.*, 892 F. Supp. 389, 405 (D. Conn. 1995), *aff'd* (issue not  
4 appealed), 121 F.3d 58 (2d Cir. 1997); DOL W-H Opinion Letter 526, 1985 WL 304329 (Dec.  
5 23, 1985) (“[S]urplus overtime premium payments, which may be credited against overtime  
6 pay pursuant to section 7(h) of FLSA, [29 U.S.C. § 207(h),] may not be carried forward or  
7 applied retroactively to satisfy an employer's overtime pay obligation in future or past pay  
8 periods.”); *see also* 29 C.F.R. § 778.202(c) (example in which employer can credit “extra . . .  
9 payments . . . for daily overtime hours against the overtime compensation . . . due . . . for hours  
10 in excess of 40 in that workweek.”) (emphasis added); *id.* § 778.601 (describing special  
11 circumstances when employers may use 14-day period in lieu of workweek).<sup>12</sup>

12 By contrast, *no federal circuit court* has endorsed applying FLSA credits cumulatively  
13 throughout the period of overtime liability, and only a handful of district courts, including two  
14 in Massachusetts, have read the statute in that manner.<sup>13</sup> Three appellate decisions that have  
15 been erroneously cited as supporting the aggregate method—*Singer v. City of Waco*, 324 F.3d  
16 813 (5th Cir. 2003), *Kohlheim v. Glynn County*, 915 F.2d 1473 (11th Cir. 1990); and *Alexander*

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18 <sup>12</sup> 29 C.F.R Part 778 is an “interpretative bulletin.” *See* 29 C.F.R. § 778.1. The statutory  
19 interpretations therein “constitute a body of experience and informed judgment to which courts  
20 and litigants may properly resort for guidance.” *Skidmore v. Swift & Co.*, 327 U.S. 134 (1944);  
21 *see also Christiansen v. Harris County*, 529 U.S. 576, 587 (2000).

22 <sup>13</sup> *See Murphy v. Town of Natick*, 516 F. Supp. 2d 153, 161 (D. Mass. 2007) (citing *O'Brien*  
23 *v. Town of Agawam*, 491 F. Supp. 2d 170 (D. Mass. 2007)); *O'Brien*, 491 F. Supp. 2d at 176  
24 (allowing cumulative credits “based on the equitable principles articulated in” *Lupien v. City of*  
25 *Marlborough*, 387 F.3d 83, 90 (1st Cir. 2004) (affirming cumulative credit method for comp-  
26 time claims and noting it was “not a case in which the employer forced employees to work  
27 overtime for free”)); *Hesseltine v. Goodyear Tire & Rubber Co.*, 391 F. Supp. 2d 509, 523  
28 (E.D. Tex. 2005); Doc. No. 92 at 12.

1 v. *United States*, 32 F.3d 1571 (Fed. Cir. 1994), all of which the Court cited in the November  
2 2010 decision<sup>14</sup>—do not, in fact, endorse that mistaken reading of the Act.

3 In *Singer*, the Fifth Circuit plainly stated that “[29 U.S.C.] § 207(h) does not apply in  
4 this case.” 324 F.3d at 827. The firefighter-plaintiffs in *Singer* were on a 14-day work period,  
5 pursuant to 29 U.S.C. § 207(k). The relevant issue was how to calculate their regular rates for  
6 work periods in which they worked different numbers of hours (120 hours or 96 hours) per 14  
7 days. *Singer* did not involve any creditable extra compensation listed in 29 U.S.C. § 207(e). *See*  
8 324 F.3d at 827-28 (“The [district] court did not treat the overpayments as ‘overtime premiums.’  
9 Therefore, § 207(h), and the cases interpreting it, are inapplicable.”).

10 Nor did the issue of aggregating FLSA credits arise in *Kohlheim*. The only credits-  
11 related issue the Eleventh Circuit resolved in *Kohlheim* was whether certain overtime payments  
12 were creditable *vel non*. The defendant county had paid the plaintiffs, emergency personnel, for  
13 overtime at 1.5 times an “artificial hourly rate” known as the “2928 rate.” 915 F.2d at 1481 &  
14 n.39. In some work periods, the 2928 rate was higher than the employees’ regular rate, and in  
15 others, it was lower. The district court allowed the county to credit its overtime payments  
16 against its overtime liabilities; but the county read the district court’s order as denying FLSA  
17 credits for periods in which the 2928 rate was lower than the regular rate (and thus, the  
18 overtime rate was less than 1.5 times the regular rate). *See id.* It was in this context that the  
19 appellate court said “that the county should be allowed to set-off *all* previously paid overtime  
20 premiums, not just those equal to or greater than 1 1/2 times the regular rate.” *Id.* (emphasis  
21 added). The court was addressing *which* overtime payments were creditable—“all” of them,  
22 regardless of amount—not whether the credits should be *applied* on a work-period or an  
23 aggregate basis.<sup>15</sup>

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24  
25 <sup>14</sup> See Order Granting Mot. for PSJ in Part at 6 (Doc. No. 92); *see also, e.g., Conzo*, 667 F.  
26 Supp. 2d at 290 (discussing *Singer*, *Kohlheim*, and *Alexander*).

27 <sup>15</sup> Plaintiffs noted in their October 2010 opposition to Costco’s precertification motion for  
28 partial summary judgment that “[i]t is not even clear, in fact, that the *Kohlheim* court



1 Similarly, in *Alexander*—which Costco cited in support of partial summary judgment in  
2 2010<sup>16</sup>—the issue was whether the government had properly paid border patrol officers “at the  
3 rate of one and one-half times [their] regular rate[s] of pay for all hours of overtime worked  
4 during a given pay period.” *Id.* at 1576 (emphasis added). The parties disputed whether a  
5 specific kind of premium pay was creditable against overtime liability—not whether extra  
6 compensation could be credited against liabilities in *other* pay periods. *See id.* at 1575-76 (“The  
7 agency’s approach is best understood through an example. Assume that, during a given pay  
8 period, an employee works 80 hours at a basic rate of \$12.58 performing border patrol  
9 duties. . . .”) (emphasis added). Some readers of *Alexander* have misinterpreted out of context  
10 the Federal Circuit’s use of the word “any” in holding that extra pay described in 29 U.S.C.  
11 § 207(e)(5) or (6) “is creditable toward any overtime compensation due under the FLSA.” 32  
12 F.3d at 1579; *see, e.g., Fabri-Centers*, 308 F.3d at 390 (quoting *Alexander*). But the timing  
13 issue presented in this case simply was not before the *Singer*, *Kohlheim*, or *Alexander* courts.

14 In sum, a solid majority of courts that have analyzed the issue—a—as well as the Labor  
15 Department read the FLSA as permitting employers to take credits only for the workweeks in  
16 which the credits accrued.

### 17 3. The Majority Interpretation Is Faithful to the FLSA’s Text.

18 The majority rule on the timing of FLSA credits is correct. The “first step” in assessing  
19 whether the statute permits employers to stockpile extra-compensation credits across work  
20 periods is to determine whether the Act’s plain meaning resolves the issue. *See, e.g., Robinson*  
21 *v. Shell Oil Co.*, 519 U.S. 337, 340 (1997). Judge Huff ruled in this case that the plain meaning  
22 supports Costco’s position. *See Order Granting Mot. for PSJ in Part at 6.* “Because there is no  
23 prohibition in the statute against crediting premium payments across work periods, and in fact,

24  
25  
26 considered the issue of the timing of the credits.” Pls.’ Opp. to Mot. for PSJ at 14 (Doc. No.  
27 84). On further review, it is clear the court did not.

28 <sup>16</sup> *See* Doc No. 78-1 at 11.

1 the statute permits employers to offset premium payments against unpaid overtime,” the Court  
2 reasoned, “it cannot be a violation of the FLSA to do so.” *Id.* (emphasis added).

3 As other courts have recognized, however, the FLSA’s mere silence on the timing issue  
4 should not be construed as permitting employers their choice of crediting methods. It is well  
5 settled that the FLSA is a remedial statute “designed to protect workers from the twin evils of  
6 excessive work hours and substandard wages.” *Howard*, 274 F.3d at 1148 (citing *Barrentine*,  
7 450 U.S. at 739; *Monahan v. County of Chesterfield, Va.*, 95 F.3d 1263, 1267 (4th Cir. 1996)).  
8 It must be construed broadly in favor of employees’ rights, and its exceptions construed  
9 narrowly. *See, e.g., Aragon v. Unemployment Comp’n Comm’n*, 149 F.2d 447, 449 (9th Cir.  
10 1945); *Salyer v. Ohio Bureau of Workers’ Comp’n*, 83 F.3d 784, 786 (6th Cir. 1996). Therefore,  
11 one must construe the pro-employer credit provisions “in the context of the statute as a whole.”  
12 *Howard*, 274 F.3d at 1145; *see also Fabri-Centers*, 308 F.3d at 589; *see generally*  
13 *Massachusetts v. Morash*, 490 U.S. 107, 115 (1989) (a court interpreting a statute must “look to  
14 the provisions of the whole law, and to its object and policy”).

15 Courts have long recognized that “the [FLSA] takes as its standard a single workweek  
16 consisting of seven consecutive days.” *Roland Elec. Co. v. Black*, 163 F.2d 417, 421 (4th Cir.  
17 1947); *see also Rudy*, 777 F. Supp. 2d at 260 (“The FLSA overtime requirement uses a single  
18 workweek as its basic unit of measurement.”) (citing *Scott*, 592 F. Supp. 2d at 484). Indeed, 29  
19 U.S.C. § 207 mentions a “workweek” no fewer than 34 times, and every duration mentioned is  
20 either a workday or a workweek.<sup>17</sup> In this statutory context, amidst the steady drumbeat of

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21  
22 <sup>17</sup> *See, e.g.,* 29 U.S.C. §207(a) (setting 40-hour workweek), -(b) (exceptions to 40-hour  
23 workweek, -(f) (allowing irregular workweeks pursuant to certain qualifying agreements), -(g)  
24 (defining regular workweek and overtime under piecework agreements), -(i) (defining  
25 exemption from 40-hour workweek for retail and service employees), -(j) (same for health-care  
26 employees), -(k) (defining regular workweek for firefighters and law enforcement personnel), -  
27 -(l) (stating that 40-hour subsection (a) workweek applies to domestic service employees), -(m)  
28 (special overtime provisions for certain tobacco industry workers for “a period or periods of not

1 “workweek” in 29 U.S.C. § 207, the statement that certain extra compensation “shall be  
2 creditable toward *overtime compensation payable* pursuant to this section,” 29 U.S.C.  
3 § 207(h)(2) (emphasis added), refers to using extra compensation paid for a *workweek*, to offset  
4 overtime liabilities “payable” for that *same* week. The single-workweek reading also honors the  
5 ordinary meaning of “payable,” which refers to amounts that are already owed—not to *future*  
6 liabilities. *See Fabri-Centers*, 308 F.3d at 588 (quoting Black’s Law Dictionary 1128 (6th ed.  
7 1990)). The “payable” amount of overtime compensation, against which an employer may  
8 claim extra-compensation credits, is the overtime compensation the employer *owes* for the  
9 same week in which it paid the creditable extra compensation. *See id.*

10 The majority reading of the credits provision also promotes the FLSA’s broader policy  
11 aim of ensuring prompt payment of wages due. *See Biggs*, 1 F.3d at 1539 (holding that late  
12 payment violates minimum wage requirement of 29 U.S.C. § 206(a)); *Howard*, 274 F.3d at  
13 1145 (citing cases); *see also* 29 C.F.R. § 778.104 (for purposes of determining fair  
14 compensation, “each workweek stands alone”); *id.* § -.106 (employers must pay overtime  
15 wages promptly). By contrast, reading section 207(h)(2) as allowing employers to stockpile  
16 FLSA credits over multiple workweeks—or *years*, as Costco proposes—would disserve the  
17 goal of prompt payment by allowing employers “to pay [their] overtime obligations [in credits]  
18 at a time far removed from when [they were] due.” *Howard*, 274 F.3d at 1148, *quoted in Fabri-*  
19 *Centers*, 308 F.3d at 591; *see also Rudy*, 777 F. Supp. 2d at 262 (“[I]f the City had correctly  
20 calculated its overtime rate and applied the § 207(h)(2) offsets contemporaneously, it would not  
21 have been able to apply those offsets to obligations incurred one or two years later.”). For all of  
22 these reasons, the single-workweek reading of the credit provisions is consistent with FLSA’s  
23 text and structure, while the minority reading is not.

24  
25  
26 more than fourteen workweeks in the aggregate in any calendar year”), -(q) (exemption from  
27 overtime “for a period or periods of not more than 10 hours in the aggregate in any workweek  
28 in excess of the maximum workweek” for remedial education).

1                                   **4.       Legislative History Also Supports the Majority Rule.**

2           Legislative history also supports the workweek-by-workweek method. As noted,  
3 Congress enacted the FLSA in 1938 in part to encourage companies to employ more hourly  
4 workers, for fewer weekly hours per worker. *See Walling v. Youngerman-Reynolds Hardwood*  
5 *Co.*, 325 U.S. 419, 423-24 (1945). Congress passed the FLSA's credit provisions in 1949, in  
6 direct response to *Bay Ridge Operating Co. v. Aaron*, 334 U.S. 446 (1948). *See Moss*, 187 F.2d  
7 at 443; *Fabri-Centers*, 308 F.3d at 587. The Supreme Court had held in *Bay Ridge* that  
8 premium pay rates under a longshoremen's union contract for undesirable shifts (which the  
9 contract called "overtime" rates) were not actually overtime rates under the FLSA, and thus had  
10 to be included in the employees' regular rates for purposes of computing their overtime rates (as  
11 1.5 times their regular rates). 334 U.S. at 466-70. The effect of *Bay Ridge* was to increase the  
12 statutory overtime pay owed to workers who earned contractual "overtime" pay and FLSA  
13 overtime pay *in the same week*. *See id.* at 476-77; *Fabri-Centers*, 308 F.3d at 587.

14           Congress targeted that problem—employers owing "overtime on overtime" for  
15 particular workweeks—in two steps. Initially, Congress amended 29 U.S.C. § 207(e) to state  
16 that "extra compensation [at a defined] premium rate . . . may be credited toward any premium  
17 compensation due [an employee] under this section for overtime work." Pub. L. No. 177, 63  
18 Stat. 446, 446 (1949). A few months later, Congress amended the Act again. This amendment,  
19 "popularly known as the Overtime-on-Overtime Act," *Moss*, 187 F.2d at 444, changed "toward  
20 any premium compensation due . . . for overtime" to "toward overtime compensation payable,"  
21 and created a new subsection for the current language of section 207(h)(2): "Extra  
22 compensation paid as described in paragraphs (5), (6), and (7) of subsection (d) shall be  
23 creditable toward overtime compensation payable pursuant to this section." Pub. L. No. 81-393,  
24 § 7, 63 Stat. 910, 915 (1949).

25           The galvanizing holding of *Bay Ridge*, Congress's reactions to it, and the fact that the  
26 legislation creating the current credit provisions was dubbed the "Overtime-on-Overtime Act"  
27 all indicate that Congress intended to fix the particular problem of overlapping premium time in  
28 the same pay periods. There is no reason to think that Congress intended to allow employers to

1 stockpile credits for compensation paid to a worker over a period of months or years, to offset  
2 or escape liability in future overtime litigation. Thus, the FLSA's legislative history—like the  
3 Act's text, structure, and prompt-payment requirements—indicates that employers like Costco  
4 should be permitted to offset overtime liabilities only with credits accrued for the same week.<sup>18</sup>

5 **5. This Court Should Adopt the Majority View and Deny the Motion**  
6 **on That Basis.**

7 As Costco has once more brought the issue of FLSA credits before the Court, the Court  
8 may correct the November 2010 legal ruling that allowed Costco to aggregate credits to offset  
9 its FLSA liabilities to former Named Plaintiffs and current Named Plaintiff Eric Stiller. (Doc.  
10 No. 92.) The Court can join the solid and growing (in 2011) majority of courts that agree with  
11 the Labor Department's credit methodology. Doing so will not disrupt the case or unduly  
12 prejudice Costco. The question of the timing of FLSA credits is purely legal, and Costco  
13 possesses all of the data necessary to perform the corrected calculations. At the same time, the  
14 credit issue will probably affect the claims of most or all of the opt-in FLSA Plaintiffs.

15 Plaintiffs' expert, Dr. Drogin, has correctly calculated Costco's FLSA credits against  
16 the claims of each of the 37 Deposed Plaintiffs, using the week-by-week method.<sup>19</sup> One can see  
17 the dramatic differences in the credit totals by comparing Dr. Drogin's Table 2 to Mr. Hong's  
18 Exhibit 1.<sup>20</sup> Whereas Mr. Hong produced credit totals in the multiple thousands of dollars, Dr.

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19  
20 <sup>18</sup> The Sixth Circuit, in response to a defendant's argument, also found it significant that in  
21 enacting the second credits amendments in 1949, Congress deleted the word "any" from "any  
22 premium compensation." *See Fabri-Centers*, 308 F.3d at 588 (citing *Stewart v. Ragland*, 934  
23 F.2d 1033, 1037 n.6 (9th Cir. 1991) ("When legislators delete language, we may assume that  
24 they intended to eliminate the effect of the previous wording.")). The court concluded that the  
25 deletion of "any" indicated that Congress had in mind a relatively narrow category of creditable  
26 extra compensation, *i.e.*, limited to the workweek of the payments. *See id.*

27 <sup>19</sup> *See* Drogin Dec. at ¶ 7, Table 2, column E.

28 <sup>20</sup> Doc No. 157-5 at 469.

1 Drogen finds the credits to be in the hundreds of dollars or less. The Court need not adopt  
2 Plaintiffs' credit calculations now. It should simply hold that, due to its methodology, Costco  
3 fails to show the absence of genuine disputes of fact regarding the credits it can take against the  
4 claims of the Deposed Plaintiffs or other FLSA Plaintiffs.

5 **IV. CONCLUSION**

6 For the reasons given above, the Court should deny the motion for partial summary  
7 judgment.

8  
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Respectfully submitted,

s/ David W. Sanford

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